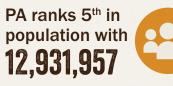


PA is the top cattle-producing state in the Northeast U.S.





US States - Ranked by Population 2022 (worldpopulationreview.com

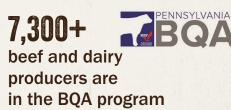
PA ranks 34th in all cattle and calf production with

USDA/NASS 2021 State Agriculture Overview for Pennsylvania

9:1 ratio of people to cattle

There are 12.000 beef cattle farms and 25.000 total cattle farms in the state







MEET YOUR HARD-WORKING PA BEEF PRODUCER:

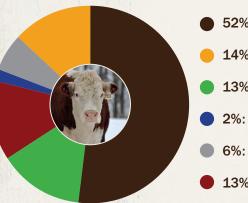


60% have been in the industry for 15+

70% have fewer than 50 head of cattle

\$

PRIMARY OPERATIONS:



52%: Cow/calf

- 14%: Retail/freezer beef
- 13%: Feedlot/finisher
- 2%: Backgrounder/stocker
- 6%: Dairy beef
- 13%: Personal use

68% Keep cattle from calf to slaughter » 18% Grass-fed

Sources: 2017 Ag Census data and a survey of 783 PA beef producers by Penn State Extension https://downloads.usda.library.cornell.edu/usda-esmis/files/h702q636h/n009ww19g/9880wj45t/catl0121.pdf

GREATEST **CHALLENGES:**

- » Access to land and capital
- » Government regulations
- » Infrastructure challenges
- » USDA inspected packing facilities for direct marketing

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